



## WHO WE ARE

n2grate is a SBA Authorized HUBZone Company with a focus on data center and cloud integration including hardware, software, training, professional and cloud services for public sector and large enterprise clients.

Our experienced professionals support our clients with technology challenges and assist in the design, support and procurement of network and cloud services.

Whether your need is for collaboration, video, security or data center compute and storage, we can help you find the right mix of on-premise and cloud-based solutions. n2grate has strong relationships with top IT manufacturers of hardware and software, as well as the top tier of Trusted and Secure Cloud and Colocation Providers.

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## CASE STUDY

# HOW THIS AIR FORCE ORGANIZATION ACHIEVED 100% DATA PROTECTION

A large Air Force organization worked with n2grate to design an enterprise backup and data management solution. We quickly and cost effectively delivered a custom-ized solution, with our partner Commvault, to provide data protection across the whole enterprise. This Air Force organization has 13 significantly sized locations across the nation, with each location an entity unto its own.

### THE PROBLEM

The Air Force organization had been backing up mission critical data using outdated software with increasing error rates and far too often failures to complete. They were also unable to take advantage of new features and capabilities offered by more current versions of the software.



### THE SOLUTION

Pump up your efficiency.



less annual spending on data infrastructure, software, services and compliance



less annual unplanned downtime



fewer weekly administrative hours across all data protection, storage and data management operations

n2grate and Commvault were able to quickly upgrade them to the newest software versions while converting to a more modern subscription model. This new cost was nearly the same as the maintenance of the old solution. n2grate/CommVault implemented this upgrade by visiting each of the organization's 13 locations, ensuring they were all brought up to the same standard operating level. The upgrade also allowed the client to utilize new data protection features organization-wide ensuring standardized operations and support across the enterprise.



### THE RESULT

The enterprise is now working on the same level of software and all functions are being utilized confirming they have a 100% data protection success rate with minimal errors.



U.S. AIR FORCE